

<b>Job Title:</b>	Account Executive (Commercial Lines)
<b>Job Description:</b>	
<p>Assumes the responsibility for initiating and developing new clients that meet the ideal client profile of the Agency.</p> <p>Identify, through personal research and relationships, prospects that may meet the ideal client profile.</p> <p>Engage prospects and conduct in depth dialogue about their business.</p> <p>Develop a positive business relationship built on mutual trust.</p> <p>Understand coverage's relevant to risk and provide creative solutions that address the needs and wants of the client.</p>	
<b>Job Qualifications:</b>	
<p>Strong Contact Base.</p> <p>Possess excellent and proven business skills with emphasis in organizational selling.</p> <p>Demonstrate sales aptitude, communication skills, building and maintaining relationships.</p> <p>Strategic thinker and results focus.</p> <p>Is licensed or will be licensed.</p> <p>Past sales experience preferred.</p> <p>Highly driven, ethical and motivated toward success.</p>	
<b>Employee Benefits:</b>	
<p>In addition to an exciting and financially stable environment, Riemer Insurance Group, Inc. offers a very comprehensive benefit package that is one of the top programs in our industry.</p>	
<b>Salary:</b>	Negotiable depending upon experience
<b>Contact Information:</b>	<p>Fax 954.458.7844 Attention: Recruiter</p> <p>Mail Riemer Insurance Group, Inc. Attention: Director of Recruiting P.O. Box 250 Hallandale Beach, FL 33008-0250</p> <p>Email <a href="mailto:job.openings@riemerinsurancegroup.com">job.openings@riemerinsurancegroup.com</a></p>
<b>PLEASE NOTE: When applying, you must tell us what position you are applying for in order to be considered for employment.</b>	